

October 23, 2016

Jim Nasium
123 Main Street
Phila., PA 19020

Dear Jim:

I am reaching out to speak with you about the important role you play as a donor in the lives of the needy people we serve every day. I have tried to call you several times but unfortunately have not been able to reach you.

The purpose of my call is to find out how we may best serve you. I am also interested in better understanding how you prefer to be communicated with by Salesian Missions. Lastly, I am interested to learn how you got involved with Salesian Missions in the first place, and what your support interests are.

I know you are busy, and I want to respect your privacy. My only motivation in contacting you is to better understand your needs, so we can make sure you get the right information from us. We do not want to send you information you don't want to receive. Not only does that waste money, it really does not treat you, our valued partner in service, in an honoring way. If I know what you like and don't like in your relationship with Salesian Missions, your experience with us will continue to be satisfying and rewarding. That is my goal!

So, would you be so kind to take a moment and complete the enclosed information survey? This will allow me to understand the best way to communicate with you and address any concerns, questions or needs you have. A return self-addressed, stamped envelope is enclosed for your convenience. Thank you for your input, and I look forward to receiving this information. If you would like to talk in person, please feel free to call me at 914-500-1416

With much appreciation,

Joseph Tumolo
Gift Planning Advisor

We value your thoughts and opinions. Please complete this short survey and return it in the envelope provided. We appreciate your support.

What areas of Salesian Missions work is of interest to you? Please check all that apply.

- Youth Education and Trade Schools
- Infrastructure and capacity building
- Health Services
- Emergency Relief
- Women empowerment
- Homeless youth
- Refugee Camps and displaced populations
- Food and Water Security

Other: _____

What one thing can we do to improve your donor experience with Salesian Missions?

Or your 5 top favorite charities, where is Salesian Missions?

- First
- Second
- Third
- Fourth
- Fifth
- None of the above

How would you prefer we communicate with you (check as many as you want)?

- Mail Phone. Please use this phone number: _____
- Email. Please use this email address: _____
- Personal Visit (Can be at home, coffee shop, business, etc.)
- Other. Please describe: _____

Your Name: _____

Address: _____

City: _____ State _____ Zip _____

E-mail Address: _____

If you have any questions or concerns regarding any aspect of Salesian Missions and our work, please call me on my direct line, email or write me:

Many thanks for your assistance and support!

Joseph Tumolo

914-500-1416

joseph@salesianmissions.org